



MCAA 2023

Collective Bargaining Seminar Agenda

Monday September 25th

5:00 pm - 6:30 pm **Registration & Welcome Reception**
Antigua A & B

Tuesday September 26th

7:15 am - 8:00 am **Breakfast**
Antigua A & B

8:00 am - 8:05 am **All General Sessions Held In Bermuda A & B**

8:00 am - 8:05 am **Welcome**
Robert Beck, MCAA President; President, John W. Danforth Company

8:05 am - 8:10 am **Collective Bargaining Conference Objectives**
Ed Kommers, MCA of Western Washington | Steve Lamb, MCAA Best Practices Consultant

8:10 am - 9:15 am **Legal Framework for Collective Bargaining**
Robert Dunlevey, Jr., Taft Law

9:15 am - 10:30 am **Preparation for Bargaining & Training the Committee**
Ed Kommers & Robin Cowper, MCA of Western Washington

10:45 am - 11:45 am **The Bargaining Table - The Union's Perspective**
Christina Wernick, Laner Muchin, LTD

11:45 am - 12:45pm **Lunch** *Sponsored by: MCA of Western WA, Shinn Mechanical, Key Mechanical and Kommers Services, PLLC* (Antigua A & B)

1:00 pm - 2:00 pm **What The UA & MCAA Can Do For You In Local Bargaining**
Pat Kellett & Justin Pomerville, United Association; Bob Bolton, Arden Engineering;
Greg Fuller, North Mechanical Contracting

2:00 pm - 2:30 pm **Engaging an Attorney - Who? When? How?**
Scott Middleton, MCA of Western Washington

2:30 pm - 4:00 pm **What Happens When You Don't Agree**
Mediation - Richard Barnes, C. Richard Barnes & Associates
Strike Impact - Alex Hall, Northern California MCA
Enforcing the Agreement - Christina Wernick, Laner Muchin

Wednesday September 27th

7:15 am - 8:00 am **Breakfast**
Antigua A & B

8:00 am - 9:00 am **Tips & Tactics**
Creative Classifications - Glenn Rex, MCA of Texas
Transparent Bargaining - Frank Wall, MCAA
Getting the Deal Ratified - Bob Pope, MCA of Greater Dayton
Union Ratification - Christina Wernick, Laner Muchin

9:00 am - 10:05 am **It's All About Relationships**
Bob Bergman, Utah MCA; Jim Gaffney, Goshen Mechanical; Chip Martin, CPMCA; Tom Bello, MCA of Metro Washington, Bobbie Strayer, Nooter

10:15 am - 11:15 am **Effective Use of the Association Executive In Bargaining**
Robin Cowper, MCAWW; Mark Krewedl, MacDonald-Miller Facility Solutions
Scott Hinton, Harrell-Fish; Howard Krisher, Starco, Inc.

11:15 am - 12:15 pm **Best Practices & Lessons Learned**
Shane McMorro & Tony Saporito, MCA/MSCA of New York; S.J. Peters, PCA of Greater Chicago; Steve Haberberger, Haberberger, Inc.; Valerie Pope, MCA of Central Ohio

12:15 pm - 12:30 pm **Look Into the Future**
Steve Lamb, MCAA

SEMINAR CONCLUSION

3:00 pm - 5:00 pm **Labor Relations Registration**

4:00 pm - 6:00 pm **MCAA/Labor Relations Conference Reception**