



September 2013

WHAT'S NEW

Last Call to Go *Beyond Your Limits*



There's still time to register for the most talked-about mechanical service contractor event of the year – MSCA 2013. Registration numbers have never been higher and we've sold out a record 50 exhibitor spaces this year. When you sign up for our educational conference, some of the highlights you will enjoy include:

- World-class speakers who will coach you on how to go beyond the current limitations you may have set for yourself
- Roundtable sessions with your peers sure to get you talking – and keep you talking!
- The MSCA/Bradford White Sun Run, a new feature of this year's event
- The 22nd Annual MSCA Golf Tournament
- The new Yoga Wellness Workshop for spouses
- And much more!

To learn more about the conference or to register, click here: www.msca.org/msca2013. To make hotel arrangements, please contact Sobeida Orantes at saorantes@mcaa.org.

We look forward to seeing you all there!

Free Safety Program Downloads Are a Brand New Benefit of Membership



We're pleased to announce that MSCA and MCAA members can now enjoy a new and important benefit. Free access to 16 model programs – basic model programs for construction and service and 14 topic-specific model programs – is just the latest example of the value of membership.

The basic model programs for construction and service have been revised and are now individual downloads separate from the topic-specific model programs. All model programs are now available as free downloads from www.mcaa.org/store.

If you have any questions about the association's Safety Program, please contact Pete Chaney at pchaney@mcaa.org.

Last Chance to Sign Up for Portfolio Manager Upgrade Webinar

If building benchmarking is on your mind and you need help navigating the new changes to the EPA's ENERGY STAR® Portfolio Manager software, then we have the program for you! It's not too late to sign up for the one-hour webinar, *Portfolio Manager Upgrade Training* on September 10 at 1:00 p.m., Eastern Time. ENERGY STAR expert Sharon Levin will present this program which get you up and running on the software's new and improved features. Benchmarking is becoming an increasingly requested service and, in some states and jurisdictions, a requirement. Be sure to register for this webinar today at <https://msca.webex.com/mw03071/mywebex/default.do?siteurl=msca>.

Help Your Service Supervisors Get the Edge They Need to Succeed

For the last time this year, MSCA will offer *Growing and Developing Service Supervisors* on November 7-9 in Brookfield, WI (just outside of Milwaukee).

Instructor Kevin Dougherty will guide attendees to a better understanding of how to coach, mentor, manage and motivate the service technicians who work for them. Each participant will receive a useful comprehensive manual containing over 100 forms and worksheets covering all aspects of a supervisors' responsibilities such as safety, operations, training, tools, and vehicles. The program includes a tour of the headquarters of Milwaukee Electric Tool Corporation.

Sign up for this program by clicking here: <http://www.mcaa.org/education/msca/superservice/>

MSCA Chairman Attends VIP Graduation Ceremony in Washington State



MSCA Chairman Robert Lake and MCAA President Michael Cables recently joined UA officials and other dignitaries at Joint Base Lewis-McChord, Fort Lewis, WA, for the Veterans in Piping (VIP) graduation ceremony. Ten graduates from the First, Joint Base Lewis-McChord Heating, Ventilation, Air Conditioning and Refrigeration class were recognized for their completion of this intensive 18-week, 720-hour training program.

During this training, military veterans also complete the following UA certifications: UA 51 Brazing certification, 410 A certification, OSHA 30 hour certification, CFC certification, and CPR certification. The VIP program works in partnership with the U.S. military to provide veterans with the skills needed for a career in HVACR or welding. The program is free to veterans. These graduating skilled vets are then placed in jobs with MSCA members around the country. Shown above is Robert Lake (right) speaking with a newly minted VIP graduate.

For more information about the program, click here: www.uavip.org. If you're attending MSCA 2013, be sure to visit the VIP Desk at MSCA CENTRAL to learn how you can hire a highly qualified military veteran.

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